

# **Secure Options Ltd**

## *Case Study 1*



Looking after someone's cash be it large amounts or small, it becomes a major responsibility. Managing that responsibility takes specialist knowledge and experience. Securicor are World Class players in the transportation and safekeeping of Money and valuable items.

When the opportunity arose to merge their Bolton and Manchester operations into one £6m 70000sq ft, purpose designed modern depot in Salford Lancashire, Securicor wanted a World Class partner to work with them on a level of Security far in advance of anything seen previously in their market place. The protection of this modern plant and the staff within it, is of course important to us, states Securicor Project Manager Simon Wood. He continues, but perhaps of equal importance is the performance of the security technology we install, it needs to work right every time and all the time, we cannot go with a system that is not durable and adaptable.

Secure Options Ltd were head to head with another leading security provider in a straight commercial and operational bidding process. Secure Options won the day on the strength of the innovations contained within their bid and their promise to not only manage and control the process but to use only Secure Options personnel to install and deliver the project from start to finish.

Even at the drawing board stage it became obvious that this job was not only about size and the number of Cameras but about detection, pin pointing movements, access control for Humans and Vehicles amongst a plethora of other just as crucial criteria.

Working with Securicor's appointed Consultant and Securicor's Project Manager, Secure Options Technical Manager who explains the operational issue, Even integrating two systems can be troublesome but with a number of systems in excess of that being integrated, alongside a whole raft of manual procedures the complete project from the technology side required careful and prudent management.

The project was delivered on time including some major additional work that was required by the client, the commercial aspects came in right on budget for the security provision. The client was delivered of a working plant secure to the levels planned and comfortable with achieving a value for money project.